



How to LIST & SELL Real Estate 30th Anniversary Edition

Danielle Kennedy, Warren Jamison

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This best-selling real estate book reveals Danielle Kennedy's proven formula for building a successful and profitable career in real estate. This 30th Anniversary Edition, **DOMINATE EVERY TURN OF THE MARKET**, will both inspire and empower real estate professionals to seize every opportunity to take their business to new heights of success. As one of real estate's most highly regarded professionals, Danielle's first-hand experience building lifelong customers and gaining market share is the backbone of her proven master plan for achieving success in real estate. In her dynamic style, Danielle explains how to: (1) benefit from tried-and-true basics while launching creative marketing strategies and leveraging new technology tools, (2) drive social networking strategies to win and close more business, (3) increase profits in challenging markets through multiple niches, (4) build a powerful brand with high-tech, high-touch marketing tools, and so much more. **HOW TO LIST & SELL** is considered the real estate bible by many highly successful real estate sales professionals today. For more than three decades, Danielle's book has helped nearly one million readers apply the key principles and market savvy that is vital in handling every turn of a changing real estate market.

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