



# **Local SEO (Marketing Guides for Small Businesses)**

Ray L. Perry, Phil Singleton

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How to Find Countless Customers In Your Area with Local SEO Wouldn't it be great if you could generate new business leads every single day? Chances are that you have been working on your online marketing campaigns for quite some time. But maybe you're still not getting the results you really want. What if you could count on generating new LOCAL traffic to your website every day? That wish can easily become reality with Local SEO. Being an entrepreneur, your daily life is probably pretty hectic. Running a business can easily feel overwhelming, especially if you have employees counting on you for their income. Keeping your existing marketing plan on track might feel like a full-time job; how can you possibly add more tasks to your online marketing checklist? Local SEO can give you the extra daily traffic your company needs while barely adding anything to your regular marketing schedule. It will work for you because once you get some key elements set up and tweak a couple of your everyday online marketing efforts, your Local SEO strategy will be up and running. Learn What it Takes to Put Local SEO to Work For Your Company In the book "Local SEO: Proven Strategies & Tips for Better Local Google Ranking," you will find the essential elements of a successful Local SEO strategy. Plus, you will discover ways to put social media marketing to work in support of your Local SEO efforts. Every aspect of a Local SEO strategy comes together in an effort to feed your business's vital information to Google, which then sends consumers to you. Local SEO is an easy and reliable inbound marketing method for businesses of all sizes, in any location. As you read the book and follow the steps outlined in each chapter, you will see your new Local SEO strategy begin to take shape. Every section builds upon the previous one and results in a complete Local SEO optimization plan that any business can successfully implement. It's the perfect way to bring scores of new local clients to your company. In the book, you'll discover: • What Local SEO is • Why implementing it is so important to your company's endurance • What makes Local SEO more important that global SEO • What role Google plays in your Local SEO strategy's success • How social media platforms can support your Local SEO strategy • What you can do with your website content to make it more Local SEO-friendly Claiming a bigger share of your local market becomes so much easier with the power of Local SEO at your fingertips.



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