



**The PEOPLE Process, Includes: Participant's booklet, cardboard PEOPLE Process Wheel, 16 profile sheets**

*Pam Hollister, Roy Hollister*

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*The PEOPLE Process* is a quick, powerful tool for helping people understand and interact with others. It can be used for team building and all types of communication training. Rather than simply *stereotyping* people with a personality typing system, *The PEOPLE Process* helps participants understand how individuals vary in terms of their basic viewpoints and approaches in four key areas: focusing and generating energy, gathering information, making decisions, taking action.

Participants determine their types by using the unique, colorful wheel to choose from a brief series of categories. In addition to the wheel and 16 profile sheets, each Participant's Package includes a handy 63-page booklet filled with tips on using the principles of *The PEOPLE Process*. The step-by-step materials in the Trainer's Manual can be presented in 2- or 4-hour sessions.

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