



# How To Build A Real Estate Wholesaling Business: 10 Steps To 10 Houses Sold Every Month

Chris Clothier

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You have heard about real estate wholesaling. You know that it's the quickest way to get started and make money as an investor without actually investing anything except your time and energy.

But you are confused as to which steps to take in order to get on the quickest path to cash.

This refreshingly short report, written by one of the leading real estate wholesalers in the nation, is just what you've been searching for.

Chris Clothier, from Memphis Invest, lays out 10 simple steps that you can take to close 10 wholesale deals per month... every month.

You will learn each of these 10 steps in depth and find resources to learn more:

- 1. Step One: Grade your market, analyze it. Make a grid and find the areas you want to buy and sell in.
- 2. Step Two: Meet with your Realtors. Know who is doing business, especially in REOs.
- 3. Step Three: Meet with the general contractor.
- 4. Step Four: Set up your marketing plan, your lead generation plan to find motivated sellers.
- 5. Step Five: Set up your marketing plan for attracting investor buyers to you.
- 6. Step Six: Invest in a lead management system.
- 7. Step Seven: Join Your Local REIA.
- 8. Step Eight: Prepare to make hundreds of offers each and every week.
- 9. Step Nine: Market to your investor buyers.
- 10. Step Ten: Set up an appointment with your closing attorney or title agent.

Chris Clothier lays each of these steps out so that you can take action on each of them.

Whether you're just beginning or looking for a simple method that works every time it's applied, this is the book for you.



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